

2013 Quarterly Report  
As of June 30, 2013  
**CORE NH Program Highlights**

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		SAVINGS (Lifetime Gas Pgm MMBTU)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
	<b>RESIDENTIAL (nhsaves@home)</b>							
ENERGY STAR Homes	\$1,092,330	74%	27,826,430	122%	16,059	41%	444	90%
NH Home Performance w/Energy Star	\$2,915,883	87%	4,943,089	87%	296,159	73%	1,410	75%
Home Energy Assistance	\$3,203,589	69%	8,461,961	72%	128,668	117%	720	72%
ENERGY STAR Lighting	\$850,738	66%	25,554,541	77%			157,752	52%
ENERGY STAR Appliances	\$2,094,585	55%	34,950,887	87%	348,105	137%	12,674	51%
<b>TOTAL RESIDENTIAL</b>	<b>\$10,157,124</b>	<b>87%</b>	<b>101,736,908</b>	<b>91%</b>	<b>788,990</b>	<b>98%</b>	<b>173,000</b>	<b>53%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>								
Small Business Energy Solutions	\$3,423,377	55%	116,944,101	77%	153,536	34%	562	24%
Large Business Energy Solutions	\$7,015,863	86%	252,838,730	91%	858,436	163%	381	56%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$10,439,240</b>	<b>88%</b>	<b>369,782,831</b>	<b>87%</b>	<b>1,011,972</b>	<b>104%</b>	<b>943</b>	<b>39%</b>
<b>TOTAL</b>	<b>\$20,596,364</b>	<b>88%</b>	<b>471,519,739</b>	<b>88%</b>	<b>1,800,962</b>	<b>101%</b>	<b>173,943</b>	<b>53%</b>

nhsaves@home Energy Star Homes	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
LU	\$68,591	\$44,160	\$17,267	\$0	\$61,427	89.6%
NHEC	\$161,699	\$30,358	\$10,648	\$7,986	\$48,992	30.3%
PSNH	\$892,277	\$374,453	\$397,496	\$87,500	\$859,449	96.3%
Unitil	\$190,000	\$26,563	\$21,661	\$0	\$48,224	25.4%
LU Gas	\$90,000	\$10,753	\$0	\$13,500	\$24,253	26.9%
Unitil Gas	<u>\$80,000</u>	<u>\$49,984</u>	<u>\$0</u>	<u>\$0</u>	<u>\$49,984</u>	<u>62.5%</u>
<b>Total</b>	<b>\$1,482,567</b>	<b>\$536,271</b>	<b>\$447,072</b>	<b>\$108,986</b>	<b>\$1,092,330</b>	<b>73.7%</b>
<b>Program Participation</b>						
LU	41	33	6	0	39	95.1%
NHEC	43	2	4	3	9	20.9%
PSNH	312	152	172	50	374	119.9%
Unitil	47	1	5	0	6	12.8%
LU Gas	37	0	0	9	9	24.3%
Unitil Gas	<u>16</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>43.8%</u>
<b>Total</b>	<b>496</b>	<b>195</b>	<b>187</b>	<b>62</b>	<b>444</b>	<b>89.5%</b>
<b>Annual kWh Savings</b>						
LU	26,543	31,132	5,660	0	36,793	138.6%
NHEC	40,162	2,002	0	0	2,002	5.0%
PSNH	497,397	501,106	567,041	164,838	1,232,985	247.9%
Unitil	450,985	15,187	42,500	0	57,687	12.8%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>7,191</u>	<u>7,209</u>	<u>0</u>	<u>0</u>	<u>7,209</u>	<u>100.3%</u>
<b>Total</b>	<b>1,022,278</b>	<b>556,636</b>	<b>615,201</b>	<b>164,838</b>	<b>1,336,676</b>	<b>130.8%</b>
<b>Lifetime kWh Savings</b>						
LU	510,094	352,752	64,137	0	416,889	81.7%
NHEC	796,573	29,730	58,916	44,187	132,833	16.7%
PSNH	10,586,608	10,493,605	11,874,343	3,451,844	25,819,792	243.9%
Unitil	10,788,284	370,430	935,000	0	1,305,430	12.1%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>132,872</u>	<u>151,486</u>	<u>0</u>	<u>0</u>	<u>151,486</u>	<u>114.0%</u>
<b>Total</b>	<b>22,814,431</b>	<b>11,398,003</b>	<b>12,932,396</b>	<b>3,496,031</b>	<b>27,826,430</b>	<b>122.0%</b>
<b>Annual MMBTU Savings</b>						
LU	678	0	0	0	0	0.0%
NHEC	1,890	163	0	0	163	8.6%
PSNH	8,388	2,341	2,649	770	5,760	68.7%
Unitil	2,357	4	240	0	244	10.4%
LU Gas	995	0	0	243	243	24.4%
Unitil Gas	<u>592</u>	<u>433</u>	<u>0</u>	<u>0</u>	<u>433</u>	<u>73.1%</u>
<b>Total</b>	<b>14,900</b>	<b>2,941</b>	<b>2,889</b>	<b>1,013</b>	<b>6,843</b>	<b>45.9%</b>
<b>Lifetime MMBTU Savings</b>						
LU	24,875	18,465	0	0	18,465	74.2%
NHEC	47,242	4,064	0	0	4,064	8.6%
PSNH	208,596	54,740	61,943	18,007	134,690	64.6%
Unitil	56,295	42	5,900	0	5,942	10.6%
LU Gas	24,875	0	0	6,075	6,075	24.4%
Unitil Gas	<u>14,202</u>	<u>9,984</u>	<u>0</u>	<u>0</u>	<u>9,984</u>	<u>70.3%</u>
<b>Total</b>	<b>376,085</b>	<b>87,295</b>	<b>67,843</b>	<b>24,082</b>	<b>179,220</b>	<b>47.7%</b>

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.

Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

nhsaves@home NH Home Performance w/E	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
LU	\$165,718	\$20,193	\$10,578	\$145,249	\$176,020	106.2%
NHEC	\$224,583	\$109,026	\$68,320	\$45,547	\$222,893	99.2%
PSNH	\$1,899,497	\$681,053	\$692,535	\$245,101	\$1,618,689	85.2%
Unitil	\$211,011	\$68,478	\$25,454	\$115,692	\$209,624	99.3%
LU Gas	\$730,000	\$269,834	\$146,265	\$172,500	\$588,599	80.6%
Unitil Gas	<u>\$135,000</u>	<u>\$34,047</u>	<u>\$35,948</u>	<u>\$30,062</u>	<u>\$100,057</u>	<u>74.1%</u>
<b>Total</b>	<b>\$3,365,809</b>	<b>\$1,182,631</b>	<b>\$979,101</b>	<b>\$754,151</b>	<b>\$2,915,883</b>	<b>86.6%</b>
<b>Program Participation</b>						
LU	108	0	8	66	74	68.5%
NHEC	88	24	24	16	64	72.7%
PSNH	1,050	267	271	96	634	60.4%
Unitil	47	12	9	40	61	129.8%
LU Gas	568	85	420	63	568	100.0%
Unitil Gas	<u>24</u>	<u>4</u>	<u>1</u>	<u>4</u>	<u>9</u>	<u>37.5%</u>
<b>Total</b>	<b>1,885</b>	<b>392</b>	<b>733</b>	<b>285</b>	<b>1,410</b>	<b>74.8%</b>
<b>Annual kWh Savings</b>						
LU	17,459	0	22,891	20,000	42,891	245.7%
NHEC	44,913	17,477	17,477	11,651	46,605	103.8%
PSNH	443,696	119,842	121,863	43,130	284,835	64.2%
Unitil	24,964	3,979	4,057	25,908	33,944	136.0%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>531,032</b>	<b>141,298</b>	<b>166,288</b>	<b>100,689</b>	<b>408,275</b>	<b>76.9%</b>
<b>Lifetime kWh Savings</b>						
LU	182,554	0	412,038	360,000	772,038	422.9%
NHEC	470,060	238,994	380,203	253,469	872,666	185.6%
PSNH	4,576,774	1,367,394	1,390,449	492,106	3,249,949	71.0%
Unitil	480,570	29,941	18,495	0	48,436	10.1%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>5,709,958</b>	<b>1,636,329</b>	<b>2,201,185</b>	<b>1,105,575</b>	<b>4,943,089</b>	<b>86.6%</b>
<b>Annual MMBTU Savings</b>						
LU	886	0	0	0	0	0.0%
NHEC	1,647	811	0	0	811	49.2%
PSNH	12,400	8,036	8,172	2,892	19,100	154.0%
Unitil	1,283	430	351	1,421	2,202	171.6%
LU Gas	18,709	2,049	1,535	15,892	19,476	104.1%
Unitil Gas	<u>1,323</u>	<u>131</u>	<u>24</u>	<u>0</u>	<u>155</u>	<u>11.7%</u>
<b>Total</b>	<b>36,248</b>	<b>11,457</b>	<b>10,082</b>	<b>20,205</b>	<b>41,744</b>	<b>115.2%</b>
<b>Lifetime MMBTU Savings (from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
LU	19,666	0	0	0	0	0.0%
NHEC	34,225	16,662	0	0	16,662	48.7%
PSNH	259,963	168,824	171,670	60,757	401,251	154.3%
Unitil	29,457	9,522	7,773	31,467	48,761	165.5%
LU Gas	374,180	40,536	13,987	238,380	292,903	78.3%
Unitil Gas	<u>29,913</u>	<u>2,760</u>	<u>496</u>	<u>0</u>	<u>3,256</u>	<u>10.9%</u>
<b>Total</b>	<b>747,404</b>	<b>238,304</b>	<b>193,926</b>	<b>330,604</b>	<b>762,833</b>	<b>102.1%</b>

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

nhsaves@home home energy assistance	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
LU	\$310,949	\$185,523	\$0	\$105,000	\$290,523	93.4%
NHEC	\$286,227	\$122,831	\$37,620	\$18,810	\$179,261	62.6%
PSNH	\$2,763,383	\$355,466	\$756,501	\$301,760	\$1,413,727	51.2%
Unitil	\$409,344	\$70,443	\$113,504	\$97,734	\$281,681	68.8%
LU Gas	\$750,000	\$345,760	\$0	\$593,240	\$939,000	125.2%
Unitil Gas	\$145,000	\$54,508	\$20,765	\$24,124	\$99,397	68.5%
<b>Total</b>	<b>\$4,664,903</b>	<b>\$1,134,532</b>	<b>\$928,390</b>	<b>\$1,140,667</b>	<b>\$3,203,589</b>	<b>68.7%</b>
<b>Program Participation</b>						
LU	55	57	0	27	84	152.7%
NHEC	57	23	8	4	35	61.4%
PSNH	657	86	183	73	342	52.1%
Unitil	49	1	21	32	54	110.2%
LU Gas	156	96	0	90	186	119.2%
Unitil Gas	30	10	4	5	19	63.3%
<b>Total</b>	<b>1,004</b>	<b>273</b>	<b>216</b>	<b>231</b>	<b>720</b>	<b>71.7%</b>
<b>Annual kWh Savings</b>						
LU	51,626	124,024	0	60,245	184,269	356.9%
NHEC	88,605	28,938	10,065	5,033	44,036	49.7%
PSNH	619,460	88,263	187,839	74,928	351,030	56.7%
Unitil	81,459	20,370	12,324	49,913	82,607	101.4%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	0	17	0	0	17	0.0%
<b>Total</b>	<b>841,150</b>	<b>261,611</b>	<b>210,229</b>	<b>190,118</b>	<b>661,959</b>	<b>78.7%</b>
<b>Lifetime kWh Savings</b>						
LU	753,061	1,598,141	0	721,815	2,319,956	308.1%
NHEC	975,831	281,261	109,245	54,622	445,128	45.6%
PSNH	9,036,019	1,066,355	2,269,411	905,245	4,241,011	46.9%
Unitil	1,045,304	244,440	163,959	1,047,042	1,455,441	139.2%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	0	425	0	0	425	0.0%
<b>Total</b>	<b>11,810,215</b>	<b>3,190,622</b>	<b>2,542,615</b>	<b>2,728,724</b>	<b>8,461,961</b>	<b>71.6%</b>
<b>Annual MMBTU Savings (from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
LU	635	0	0	0	0	0.0%
NHEC	1,027	434	0	0	434	42.3%
PSNH	8,841	1,683	3,581	1,428	6,692	75.7%
Unitil	1,152	0	200	894	1,094	95.0%
LU Gas	4,459	3,249	0	3,046	6,294	141.2%
Unitil Gas	1,056	380	104	0	484	45.8%
<b>Total</b>	<b>17,170</b>	<b>5,745</b>	<b>3,885</b>	<b>5,368</b>	<b>14,998</b>	<b>87.3%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
LU	12,893	14,798	0	0	14,798	114.8%
NHEC	12,712	5,968	0	0	5,968	46.9%
PSNH	179,474	22,156	47,152	18,809	88,117	49.1%
Unitil	22,996	0	0	0	0	0.0%
LU Gas	89,172	61,814	0	57,950	119,764	134.3%
Unitil Gas	20,710	7,669	1,235	0	8,904	43.0%
<b>Total</b>	<b>337,957</b>	<b>112,404</b>	<b>48,387</b>	<b>76,759</b>	<b>237,551</b>	<b>70.3%</b>

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

nhsaves@home ENERGY STAR Lighting	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$102,039	\$49,739	\$2,767	\$35,000	\$87,506	85.8%
NHEC	\$125,766	\$69,813	\$2,747	\$0	\$72,560	57.7%
PSNH	\$882,276	\$513,668	\$72,544	\$18,468	\$604,680	68.5%
Unitil	\$170,000	\$75,131	\$10,861	\$0	\$85,992	50.6%
<b>Total</b>	<b>\$1,280,081</b>	<b>\$708,351</b>	<b>\$88,919</b>	<b>\$53,468</b>	<b>\$850,738</b>	<b>66.5%</b>
Program Participation						
LU	7,241	3,357	481	2,398	6,236	86.1%
NHEC	28,405	14,892	451	0	15,343	54.0%
PSNH	236,036	114,489	14,699	3,742	132,930	56.3%
Unitil	29,200	3,136	107	0	3,243	11.1%
<b>Total</b>	<b>300,882</b>	<b>135,874</b>	<b>15,738</b>	<b>6,140</b>	<b>157,752</b>	<b>52.4%</b>
Annual kWh Savings						
LU	443,805	522,371	33,605	317,700	873,676	196.9%
NHEC	475,293	359,819	61,035	0	420,854	88.5%
PSNH	3,616,687	1,846,173	235,831	62,238	2,144,242	59.3%
Unitil	958,119	500,605	51,302	0	551,907	57.6%
<b>Total</b>	<b>5,493,904</b>	<b>3,228,968</b>	<b>381,773</b>	<b>379,938</b>	<b>3,990,679</b>	<b>72.6%</b>
Lifetime kWh Savings						
LU	2,669,519	2,910,016	174,601	1,056,000	4,140,617	155.1%
NHEC	3,717,590	2,101,700	343,368	0	2,445,068	65.8%
PSNH	21,754,639	13,302,946	1,813,272	471,497	15,587,715	71.7%
Unitil	5,132,324	3,063,779	317,362	0	3,381,141	65.9%
<b>Total</b>	<b>33,274,072</b>	<b>21,378,441</b>	<b>2,648,603</b>	<b>1,527,497</b>	<b>25,554,541</b>	<b>76.8%</b>

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.  
 (Participant is expressed as number of items rebated.)

**Notes:**

nhsaves@home ENERGY STAR Appliances	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
LU	\$234,292	\$17,249	\$19,526	\$131,500	\$168,275	71.8%
NHEC	\$278,482	\$83,567	\$12,166	\$0	\$95,733	34.4%
PSNH	\$1,997,726	\$412,603	\$180,966	\$149,275	\$742,844	37.2%
Unitil	\$280,000	\$74,127	\$42,561	\$0	\$116,688	41.7%
LU Gas	\$730,000	\$313,296	\$74,614	\$300,000	\$687,910	94.2%
Unitil Gas	<u>\$275,000</u>	<u>\$225,983</u>	<u>\$57,152</u>	<u>\$0</u>	<u>\$283,135</u>	<u>103.0%</u>
<b>Total</b>	<b>\$3,795,500</b>	<b>\$1,126,826</b>	<b>\$386,984</b>	<b>\$580,775</b>	<b>\$2,094,585</b>	<b>55.2%</b>
<b>Program Participation</b>						
LU	759	440	236	555	1,231	162.2%
NHEC	2,181	869	506	0	1,375	63.0%
PSNH	16,741	4,848	1,751	1,252	7,851	46.9%
Unitil	2,117	728	390	0	1,118	52.8%
LU Gas	2,578	289	191	400	880	34.1%
Unitil Gas	<u>288</u>	<u>217</u>	<u>2</u>	<u>0</u>	<u>219</u>	<u>76.0%</u>
<b>Total</b>	<b>24,664</b>	<b>7,391</b>	<b>3,076</b>	<b>2,207</b>	<b>12,674</b>	<b>51.4%</b>
<b>Annual kWh Savings</b>						
LU	114,160	91,495	20,477	254,580	366,552	321.1%
NHEC	501,780	141,829	59,913	0	201,742	40.2%
PSNH	2,821,374	666,448	98,614	104,053	869,115	30.8%
Unitil	340,067	143,979	45,036	0	189,015	55.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>3,777,381</b>	<b>1,043,751</b>	<b>224,040</b>	<b>358,633</b>	<b>1,626,424</b>	<b>43.1%</b>
<b>Lifetime kWh Savings</b>						
LU	1,227,443	941,156	227,194	543,248	1,711,598	139.4%
NHEC	4,926,681	1,556,651	215,595	0	1,772,246	36.0%
PSNH	30,263,408	7,977,295	20,347,322	1,118,710	29,443,327	97.3%
Unitil	3,703,976	1,582,226	441,490	0	2,023,716	54.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>40,121,508</b>	<b>12,057,328</b>	<b>21,231,601</b>	<b>1,661,958</b>	<b>34,950,887</b>	<b>87.1%</b>
<b>Annual MMBTU Savings</b>						
LU	19,244	0	0	0	0	0.0%
NHEC	2,120	646	0	0	646	30.5%
PSNH	19,637	1,377	711	0	2,088	10.6%
Unitil	1,690	362	0	0	362	21.4%
LU Gas	12,409	5,460	3,608	7,556	16,624	134.0%
Unitil Gas	<u>2,402</u>	<u>2,790</u>	<u>42</u>	<u>0</u>	<u>2,832</u>	<u>117.9%</u>
<b>Total</b>	<b>57,502</b>	<b>10,635</b>	<b>4,361</b>	<b>7,556</b>	<b>22,552</b>	<b>39.2%</b>
<b>Lifetime MMBTU Savings</b>						
LU	373,789	0	0	0	0	0.0%
NHEC	34,073	12,489	0	0	12,489	36.7%
PSNH	316,118	26,237	13,543	0	39,780	12.6%
Unitil	27,031	4,401	0	0	4,401	16.3%
LU Gas	207,589	96,436	63,733	133,472	293,641	141.5%
Unitil Gas	<u>46,298</u>	<u>53,620</u>	<u>844</u>	<u>0</u>	<u>54,464</u>	<u>117.6%</u>
<b>Total</b>	<b>1,004,898</b>	<b>193,183</b>	<b>78,120</b>	<b>133,472</b>	<b>404,775</b>	<b>40.3%</b>

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

<a href="mailto:nhsaves@work">nhsaves@work</a>	Budget Goal	Thru 6/30/2013				Percent of
Small Business Energy Solutions	(2013)	Actual	In Process	Prospective	Total	Budget/Goal
<b>Program Expenses (\$)</b>						
LU	\$507,874	\$89,370	\$40,116	\$5,580	\$135,066	26.6%
NHEC	\$420,952	\$119,858	\$87,720	\$105,326	\$312,904	74.3%
PSNH	\$3,518,495	\$1,000,387	\$189,967	\$886,179	\$2,076,533	59.0%
Unitil	\$477,323	\$131,145	\$59,031	\$0	\$190,176	39.8%
LU Gas	\$1,093,289	\$137,859	\$452,071	\$0	\$589,930	54.0%
Unitil Gas	<u>\$210,000</u>	<u>\$77,693</u>	<u>\$41,075</u>	<u>\$0</u>	<u>\$118,768</u>	<u>56.6%</u>
<b>Total</b>	<b>\$6,227,933</b>	<b>\$1,556,312</b>	<b>\$869,980</b>	<b>\$997,085</b>	<b>\$3,423,377</b>	<b>55.0%</b>
<b>Program Participation</b>						
LU	183	8	21	2	31	16.9%
NHEC	79	24	19	36	79	100.0%
PSNH	1,610	135	45	170	350	21.7%
Unitil	73	34	10	0	44	60.3%
LU Gas	313	7	39	2	48	15.3%
Unitil Gas	<u>104</u>	<u>7</u>	<u>3</u>	<u>0</u>	<u>10</u>	<u>9.6%</u>
<b>Total</b>	<b>2,362</b>	<b>215</b>	<b>137</b>	<b>210</b>	<b>562</b>	<b>23.8%</b>
<b>Annual kWh Savings</b>						
LU	1,013,494	136,991	352,261	21,289	510,541	50.4%
NHEC	1,267,838	144,942	327,871	215,380	688,193	54.3%
PSNH	7,900,396	2,841,361	1,022,646	1,281,292	5,145,299	65.1%
Unitil	873,704	283,708	192,626	0	476,334	54.5%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>11,055,432</b>	<b>3,407,002</b>	<b>1,895,404</b>	<b>1,517,961</b>	<b>6,820,367</b>	<b>61.7%</b>
<b>Lifetime kWh Savings</b>						
LU	13,946,883	1,798,975	4,530,422	280,126	6,609,523	47.4%
NHEC	19,448,489	1,722,780	4,262,328	2,799,940	8,785,048	45.2%
PSNH	107,385,321	36,505,642	11,802,576	46,661,347	94,969,565	88.4%
Unitil	11,358,421	3,723,657	2,856,308	0	6,579,965	57.9%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>152,139,114</b>	<b>43,751,054</b>	<b>23,451,634</b>	<b>49,741,413</b>	<b>116,944,101</b>	<b>76.9%</b>
<b>Annual MMBTU Savings</b>						
LU	475	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	6,741	0	0	0	0	0.0%
Unitil	658	0	0	0	0	0.0%
LU Gas	22,711	579	8,325	0	8,904	39.2%
Unitil Gas	<u>3,965</u>	<u>1,601</u>	<u>358</u>	<u>0</u>	<u>1,959</u>	<u>49.4%</u>
<b>Total</b>	<b>34,550</b>	<b>2,180</b>	<b>8,683</b>	<b>0</b>	<b>10,863</b>	<b>31.4%</b>
<b>Lifetime MMBTU Savings</b>						
LU	9,319	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	132,159	0	0	0	0	0.0%
Unitil	12,985	0	0	0	0	0.0%
LU Gas	365,747	7,053	101,402	0	108,454	29.7%
Unitil Gas	<u>80,979</u>	<u>37,397</u>	<u>7,685</u>	<u>0</u>	<u>45,082</u>	<u>55.7%</u>
<b>Total</b>	<b>601,189</b>	<b>44,450</b>	<b>109,087</b>	<b>0</b>	<b>153,536</b>	<b>25.5%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

nhsaves@work Large Business Energy Solutions	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
LU	\$665,211	\$291,761	\$14,641	\$2,850	\$309,252	46.5%
NHEC	\$155,906	\$8,883	\$13,978	\$53,054	\$75,915	48.7%
PSNH	\$5,052,887	\$835,757	\$2,207,273	\$1,343,766	\$4,386,796	86.8%
Unitil	\$815,774	\$100,697	\$360,707	\$150,000	\$611,403	74.9%
LU Gas	\$1,184,397	\$360,232	\$1,042,826	\$0	\$1,403,058	118.5%
Unitil Gas	\$280,000	\$54,439	\$135,000	\$40,000	\$229,439	81.9%
<b>Total</b>	<b>\$8,154,175</b>	<b>\$1,651,769</b>	<b>\$3,774,425</b>	<b>\$1,589,670</b>	<b>\$7,015,863</b>	<b>86.0%</b>
<b>Program Participation</b>						
LU	40	13	2	2	17	42.5%
NHEC	11	2	3	17	22	200.0%
PSNH	349	29	90	110	229	65.5%
Unitil	40	4	12	15	31	77.5%
LU Gas	178	43	22	0	65	36.5%
Unitil Gas	<u>58</u>	<u>1</u>	<u>15</u>	<u>1</u>	<u>17</u>	<u>29.3%</u>
<b>Total</b>	<b>676</b>	<b>92</b>	<b>144</b>	<b>145</b>	<b>381</b>	<b>56.3%</b>
<b>Annual kWh Savings</b>						
LU	1,819,460	3,062,011	181,412	9,760	3,253,183	178.8%
NHEC	729,995	4,603	85,829	447,220	537,652	73.7%
PSNH	15,447,756	2,048,877	5,218,298	6,340,439	13,607,613	88.1%
Unitil	2,900,875	895,388	941,308	60,000	1,896,696	65.4%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>189</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>20,898,275</b>	<b>6,010,879</b>	<b>6,426,847</b>	<b>6,857,419</b>	<b>19,295,145</b>	<b>92.3%</b>
<b>Lifetime kWh Savings</b>						
LU	23,689,232	40,166,272	126,879	126,879	40,420,030	170.6%
NHEC	9,489,929	59,845	1,115,777	5,813,861	6,989,483	73.7%
PSNH	205,517,772	26,307,078	69,781,743	84,563,963	180,652,783	87.9%
Unitil	39,342,952	11,640,041	12,356,393	780,000	24,776,434	63.0%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>3,403</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
<b>Total</b>	<b>278,043,288</b>	<b>78,173,235</b>	<b>83,380,792</b>	<b>91,284,703</b>	<b>252,838,730</b>	<b>90.9%</b>
<b>Annual MMBTU Savings</b>						
LU	362	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	7,114	0	0	0	0	0.0%
Unitil	1,342	0	0	0	0	0.0%
LU Gas	19,125	11,711	69,439	0	81,150	424.3%
Unitil Gas	<u>12,178</u>	<u>31</u>	<u>0</u>	<u>0</u>	<u>31</u>	<u>0.3%</u>
<b>Total</b>	<b>40,121</b>	<b>11,742</b>	<b>69,439</b>	<b>0</b>	<b>81,181</b>	<b>202.3%</b>
<b>Lifetime MMBTU Savings</b>						
LU	8,984	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	176,709	0	0	0	0	0.0%
Unitil	33,386	0	0	0	0	0.0%
LU Gas	295,915	123,828	734,241	0	858,069	290.0%
Unitil Gas	<u>231,888</u>	<u>367</u>	<u>0</u>	<u>0</u>	<u>367</u>	<u>0.2%</u>
<b>Total</b>	<b>746,882</b>	<b>124,195</b>	<b>734,241</b>	<b>0</b>	<b>858,436</b>	<b>114.9%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**



Utility Specific Programs	Budget Goal (2013)	Thru 6/30/2013				Total	Percent of Budget/Goal
		Actual	In Process	Prospective			
<b>Program Expenses (\$)</b>							
LU Educational Programs	\$18,322	\$2,571	\$0	\$0	\$2,571	14.0%	
NHEC Educational Programs	\$34,300	\$12,769	\$0	\$0	\$12,769	37.2%	
PSNH Educational Programs	\$191,634	\$68,938	\$60,215	\$40,000	\$169,153	88.3%	
Unitil Educational Programs	\$47,066	\$16,788	\$0	\$0	\$16,788	35.7%	
LU Gas Educational Programs	\$32,314	\$2,525	\$0	\$0	\$2,525	7.8%	
Unitil Gas Educational Programs	<u>\$12,687</u>	<u>\$1,286</u>	<u>\$0</u>	<u>\$0</u>	<u>\$1,286</u>	<u>10.1%</u>	
<b>Total</b>	<b>\$336,323</b>	<b>\$104,876</b>	<b>\$60,215</b>	<b>\$40,000</b>	<b>\$205,091</b>	<b>61.0%</b>	

Notes

Utility Specific Programs		Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>							
LU	Company Specific Pgms / FCM W	\$25,000	\$0			\$0	0.0%
NHEC	Smart Start Program	\$12,500	\$1,725	\$0	\$0	\$1,725	13.8%
NHEC	High Efficiency Heat Pump Pgm	\$107,773	\$3,415	\$4,150	\$0	\$7,565	7.0%
PSNH	Smart Start Program	\$35,000	\$10,245	\$17,328	\$7,427	\$35,000	100.0%
PSNH	ES Homes - Geothermal	\$378,119	\$60,822	\$74,234	\$68,000	\$203,056	53.7%
PSNH	Customer Engagement Program	\$252,079	\$195,423	\$48,000	\$8,500	\$251,923	99.9%
PSNH	C&I Customer Partnerships	\$32,750	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I RFP Program	\$561,433	\$37,470	\$466,933	\$0	\$504,403	89.8%
LU Gas	Building Practices & Demo	\$70,000	\$11,994	\$0	\$0	\$11,994	17.1%
Unitil Gas	Building Practices & Demo	\$17,500	\$0	\$0	\$0	\$0	0.0%
<b>Total</b>		<b>\$1,492,154</b>	<b>\$321,093</b>	<b>\$610,645</b>	<b>\$83,927</b>	<b>\$1,015,665</b>	<b>68.1%</b>
<b>Program Participation</b>							
LU	Company Specific Pgms / FCM W	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	14	0	1	0	1	7.1%
PSNH	Smart Start Program	0	3	14	6	23	0.0%
PSNH	ES Homes - Geothermal	69	10	17	15	42	60.9%
PSNH	Customer Engagement Program	25,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	3	0	0	0	0	0.0%
PSNH	C&I RFP Program	13	0	12	0	12	96.0%
Unitil Gas	Building Practices & Demo	0	0	0	0	0	0.0%
<b>Total</b>		<b>25,099</b>	<b>13</b>	<b>44</b>	<b>21</b>	<b>78</b>	<b>0.3%</b>
<b>Program Savings (Lifetime kWh)</b>							
LU	Company Specific Pgms / FCM W	0	0			0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	12,207,474	0	312,500	0	312,500	2.6%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	29,333,578	3,105,825	5,279,903	4,658,738	13,044,466	44.5%
PSNH	Customer Engagement Program	2,700,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0			0	0.0%
PSNH	C&I RFP Program	34,723,249	0	29,242,259	0	29,242,259	84.2%
Unitil Gas	Building Practices & Demo	0	0	0	0	0	0.0%
<b>Total</b>		<b>78,964,301</b>	<b>3,105,825</b>	<b>34,834,662</b>	<b>4,658,738</b>	<b>42,599,225</b>	<b>53.9%</b>

Notes

Total CORE Energy Efficiency Program Results  
Allocation between SBC and EEF (RGGI)

Allocation Between System Benefit Charge and Energy Efficiency Fund (RGGI)  
As filed with the NHPUC on September 17, 2012

Utility	Total Funds	Total Funds Net of Loan Funding	Total SBC	Total RGGI Funds	RGGI Loan Funding <sup>1</sup>	RGGI Funds Net of Loan Funding	SBC Percent <sup>2</sup>	RGGI Percent <sup>2</sup>
LU-Electric	\$2,263,836	\$2,263,836	\$1,752,525	\$ 511,311.000	\$ -	\$ 511,311.000	77.41%	22.59%
NHEC	\$2,052,843	\$1,952,843	\$1,635,686	\$ 417,157.000	\$ 100,000.000	\$ 317,157.000	83.76%	16.24%
PSNH	\$20,131,360	\$20,131,360	\$15,749,267	\$ 4,382,093.000	\$ -	\$ 4,382,093.000	78.23%	21.77%
Unitil	\$2,967,864	\$2,852,864	\$2,278,143	\$ 689,721.000	\$ 115,000.000	\$ 574,721.000	79.85%	20.15%
Total	\$27,415,903	\$27,200,903	\$21,415,621	\$ 6,000,282.000	\$ 215,000.000	\$ 5,785,282.000	78.73%	21.27%

<sup>1</sup>NHEC and Unitil are removing the funding for their Revolving Loan Fund from RGGI before calculating the split.

<sup>2</sup>These percentages are used to allocate program results attributable to the corresponding funding source for each utility.

Allocation Results are on the next two pages

Actual Expenditures Through June 30, 2013

PROGRAMS	LU Electric	NHEC	PSNH	UNITIL	TOTALS					
<b>ENERGY STAR Homes</b>										
Number of Homes / Lifetime kWh Savings	26	273,079	2	24,902	119	8,209,410	1	295,805	147	8,803,196
Actual \$ Spent / Lifetime MMBTU Savings	\$34,186	0	\$25,428	3,404	\$292,944	42,824	\$21,211	34	\$373,769	46,262
<b>ENERGY STAR Lighting</b>										
Number of Units / Lifetime kWh Savings	2,599	2,252,758	12,473	1,760,367	89,568	10,407,228	2,504	2,446,568	107,144	16,866,922
Actual \$ Spent / Lifetime MMBTU Savings	\$38,505	0	\$58,475	0	\$401,856	0	\$59,995	0	\$558,830	0
<b>ENERGY STAR Appliances</b>										
Number of Rebates / Lifetime kWh Savings	341	728,586	728	1,303,839	3,793	6,240,838	581	1,263,480	5,443	9,536,743
Actual \$ Spent / Lifetime MMBTU Savings	\$13,353	0	\$69,995	10,461	\$322,790	20,526	\$59,194	3,514	\$465,332	34,501
<b>Home Performance w/ENERGY STAR</b>										
Number of Rebates / Lifetime kWh Savings	0	0	20	200,180	209	1,069,747	10	23,909	239	1,293,836
Actual \$ Spent / Lifetime MMBTU Savings	\$15,633	0	\$91,319	13,956	\$532,805	132,075	\$54,683	7,604	\$694,439	153,635
<b>Home Energy Assistance</b>										
Number of Units / Lifetime kWh Savings	44	1,237,184	19	235,582	67	834,236	1	195,197	131	2,502,199
Actual \$ Spent / Lifetime MMBTU Savings	\$143,621	0	\$102,883	4,999	\$278,090	17,333	\$56,252	0	\$580,846	22,332
<b>Large Business Energy Solutions</b>										
Number of Participants / Lifetime kWh Savings	10	31,094,300	2	50,126	23	20,580,686	3	9,295,108	38	61,020,219
Actual \$ Spent / Lifetime MMBTU Savings	\$225,864	0	\$7,440	0	\$653,834	0	\$80,411	0	\$967,549	0
<b>Small Business Energy Solutions</b>										
Number of Participants / Lifetime kWh Savings	6	1,392,658	20	1,442,987	106	20,580,686	27	2,973,511	159	26,389,842
Actual \$ Spent / Lifetime MMBTU Savings	\$69,185	0	\$100,392	0	\$782,628	0	\$104,726	0	\$1,056,930	0
<b>Educational Programs</b>										
Actual \$ Spent / Lifetime MMBTU Savings	\$1,990		\$10,695		\$53,932		\$13,406		\$80,023	
<b>Company Specific Programs / ISO-NE FCM Work</b>										
Number of Participants / Lifetime kWh Savings			0	0	8	2,429,765			8	2,429,765
Actual \$ Spent / Lifetime MMBTU Savings	\$0		\$2,860	0	\$280,721	0	\$5,778		\$289,359	0
<b>Smart Start (NHEC/PSNH), RGGI RLF (NHEC/UES)</b>										
Number of Participants / Planned Budget			\$1,445		\$8,015		\$0		\$9,460	
<b>Total SBC Spent Through June 30, 2013</b>	<b>\$542,336</b>		<b>\$470,932</b>		<b>\$3,607,612</b>		<b>\$455,656</b>		<b>\$5,076,537</b>	

Actual Expenditures Through June 30, 2013

PROGRAMS	LU Electric		NHEC		PSNH		UNITIL		TOTALS	
<b>ENERGY STAR Homes</b>										
Number of Homes / Lifetime kWh Savings	7	79,673	0	4,828	33	2,284,195	0	74,625	41	2,443,321
Actual \$ Spent / Lifetime MMBTU Savings	\$9,974	0	\$4,930	660	\$81,509	11,916	\$5,351	8	\$101,765	12,584
<b>ENERGY STAR Lighting</b>										
Number of Units / Lifetime kWh Savings	758	657,257	2,419	341,333	24,921	2,895,718	632	617,211	28,730	4,511,519
Actual \$ Spent / Lifetime MMBTU Savings	\$11,234	0	\$11,338	0	\$111,813	0	\$15,135	0	\$149,520	0
<b>ENERGY STAR Appliances</b>										
Number of Rebates / Lifetime kWh Savings	99	212,570	141	252,812	1,055	1,736,457	147	318,746	1,442	2,520,585
Actual \$ Spent / Lifetime MMBTU Savings	\$3,896	0	\$13,572	2,028	\$89,813	5,711	\$14,933	887	\$122,214	8,626
<b>Home Performance w/ENERGY STAR</b>										
Number of Rebates / Lifetime kWh Savings	0	0	4	38,815	58	297,647	2	6,032	64	342,494
Actual \$ Spent / Lifetime MMBTU Savings	\$4,561	0	\$17,707	2,706	\$148,248	36,749	\$13,795	1,918	\$184,311	41,373
<b>Home Energy Assistance</b>										
Number of Units / Lifetime kWh Savings	13	360,957	4	45,679	19	232,119	0	49,243	36	687,998
Actual \$ Spent / Lifetime MMBTU Savings	\$41,902	0	\$19,949	969	\$77,376	4,823	\$14,191	0	\$153,418	5,792
<b>Large Business Energy Solutions</b>										
Number of Participants / Lifetime kWh Savings	3	9,071,972	0	9,719	6	5,726,392	1	2,344,933	10	17,153,017
Actual \$ Spent / Lifetime MMBTU Savings	\$65,897	0	\$1,443	0	\$181,923	0	\$20,286	0	\$269,549	0
<b>Small Business Energy Solutions</b>										
Number of Participants / Lifetime kWh Savings	2	406,317	4	279,793	29	5,726,392	7	750,146	42	7,162,648
Actual \$ Spent / Lifetime MMBTU Savings	\$20,185	0	\$19,466	0	\$217,759	0	\$26,420	0	\$283,830	0
<b>Educational Programs</b>										
Actual \$ Spent	\$581		\$2,074		\$15,006		\$3,382		\$21,042	
<b>Company Specific Programs / ISO-NE FCM Work</b>										
Number of Participants / Lifetime kWh Savings			0	0	2	676,060			2	676,060
Actual \$ Spent / Lifetime MMBTU Savings	\$0		\$555	0	\$78,108	0	\$1,458		\$80,120	
<b>Smart Start (NHEC/PSNH), RGGI RLF (NHEC/UES)</b>										
Actual \$ Spent			\$280		\$2,230		\$0		\$2,510	
<b>Total RGGI Spent Through June 30, 2013</b>	<b>\$158,230</b>		<b>\$91,313</b>		<b>\$1,003,786</b>		<b>\$114,951</b>		<b>\$1,368,280</b>	

Jan-Jun 2013

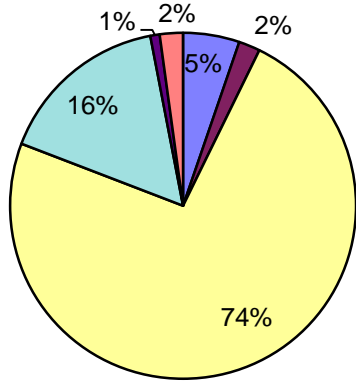
**NH CORE Energy Efficiency Program - 2013 Expenditures**

(see Note 1)

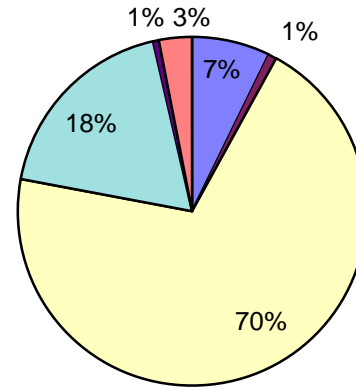
	<u>Internal Adm</u>	<u>External Adm</u>	<u>Cust Rebts/Services</u>	<u>Internal Impl.</u>	<u>Marketing</u>	<u>Evaluation</u>	<u>Total</u>
ENERGY STAR Homes	\$ 25,030	\$ 9,460	\$ 349,883	\$ 76,704	\$ 4,197	\$ 10,261	\$ 475,534
Liberty Utilities	2,730	8,475	28,979	3,086	677	213	44,160
NHEC	2,141	854	8,115	18,569	179	500	30,358
PSNH	16,964		307,902	39,057	2,613	7,918	374,453
Unitil	3,195	131	4,888	15,992	728	1,630	26,563
Home Performance w/Energy Star	\$ 63,568	\$ 6,837	\$ 614,611	\$ 162,057	\$ 4,710	\$ 26,968	\$ 878,750
Liberty Utilities	12,730	2,749	-	1,674	2,552	488	20,193
NHEC	8,775	3,500	63,026	29,837	785	3,103	109,026
PSNH	36,613	28	519,291	103,385	-	21,736	681,053
Unitil	5,450	560	32,294	27,160	1,373	1,642	68,478
Energy Star Appliances	\$ 53,612	\$ 4,280	\$ 401,764	\$ 83,716	\$ 32,779	\$ 11,395	\$ 587,546
Liberty Utilities	7,390	1,043	3,227	2,134	2,663	793	17,249
NHEC	4,373	1,744	60,666	13,917	1,847	1,021	83,567
PSNH	38,310		305,742	38,046	22,758	7,747	412,603
Unitil	3,540	1,493	32,129	29,619	5,512	1,834	74,127
Home Energy Assistance	\$ 79,907	\$ 12,953	\$ 533,018	\$ 85,516	\$ 1,579	\$ 21,292	\$ 734,264
Liberty Utilities	9,532	8,258	161,175	4,980	581	997	185,523
NHEC	10,601	4,228	89,129	14,347	997	3,529	122,831
PSNH	53,521		254,860	33,580	-	13,506	355,466
Unitil	6,253	467	27,854	32,608	-	3,261	70,443
ENERGY STAR Lighting	\$ 33,629	\$ 7,560	\$ 441,277	\$ 89,755	\$ 129,513	\$ 6,616	\$ 708,351
Liberty Utilities	8,299	3,759	19,156	2,349	15,826	350	49,739
NHEC	5,761	2,298	41,879	15,494	3,035	1,345	69,813
PSNH	16,928		346,174	45,064	101,804	3,698	513,668
Unitil	2,641	1,504	34,068	26,847	8,848	1,223	75,131
Other Residential Programs	\$ 16,907	\$ 301	\$ 193,876	\$ 50,117	\$ 16	\$ 665	\$ 261,882
Liberty Utilities							-
NHEC	197	78	-	3,077	16	46	3,415
PSNH	16,710		193,876	45,039	-	619	256,244
Unitil (Home Energy Suite)	-	222	-	2,001	-	-	2,223
<b>Total Residential Programs</b>	<b>\$ 272,653</b>	<b>\$ 41,390</b>	<b>\$ 2,534,428</b>	<b>\$ 547,864</b>	<b>\$ 172,794</b>	<b>\$ 77,198</b>	<b>\$ 3,646,327</b>
Large Business Energy Solutions	\$ 147,260	\$ 2,126	\$ 604,306	\$ 443,511	\$ 4,167	\$ 35,729	\$ 1,237,098
Liberty Utilities	33,296	-	231,604	23,405	1,369	2,087	291,761
NHEC	624	249	3,420	4,364	80	146	8,883
PSNH	101,367		357,920	346,846	2,718	26,905	835,757
Unitil	11,972	1,877	11,362	68,895	-	6,590	100,697
Small Business Energy Solutions	\$ 110,829	\$ 4,353	\$ 866,696	\$ 312,262	\$ 16,758	\$ 29,863	\$ 1,340,761
Liberty Utilities	27,812	270	44,685	13,398	1,422	1,783	89,370
NHEC	8,538	3,405	50,914	53,913	1,094	1,993	119,858
PSNH	67,501	30	685,485	212,903	12,662	21,806	1,000,387
Unitil	6,978	648	85,612	32,048	1,581	4,280	131,146
Other C&I Programs	\$ 13,378	\$ 1,894	\$ 71,661	\$ 53,445	\$ 6,344	\$ 1,559	\$ 148,281
Liberty Utilities	1,502	-	417	-	-	652	2,571
NHEC	1,097	438	7,501	5,061	141	256	14,494
PSNH (Education, RFP, Smart Start)	10,779		63,743	35,276	6,204	650	116,652
Unitil (Education, C&I Energy Suite)	-	1,456	-	13,108	-	-	14,565
<b>Total Non-Residential Programs</b>	<b>\$ 271,467</b>	<b>\$ 8,373</b>	<b>\$ 1,542,663</b>	<b>\$ 809,217</b>	<b>\$ 27,270</b>	<b>\$ 67,150</b>	<b>\$ 2,726,140</b>
<b>TOTAL (Both Sectors)</b>	<b>\$ 544,120</b>	<b>\$ 49,763</b>	<b>\$ 4,077,091</b>	<b>\$ 1,357,081</b>	<b>\$ 200,064</b>	<b>\$ 144,348</b>	<b>\$ 6,372,467</b>

Note 1: Evaluation amounts are based on 5% of total budgets. Actual program expenses will vary from numbers shown.

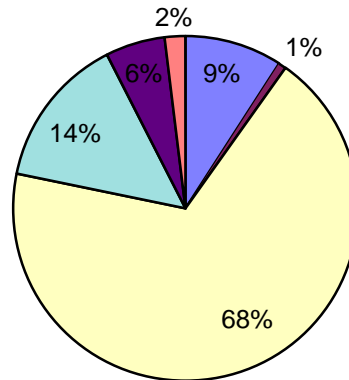
**Energy Star Homes**



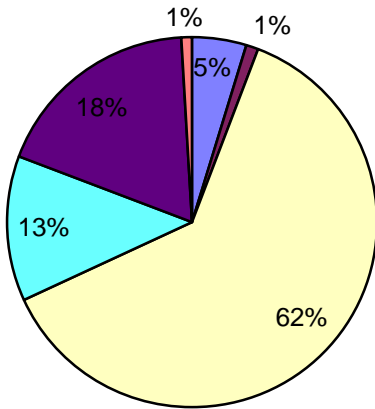
**Home Performance w/Energy Star**



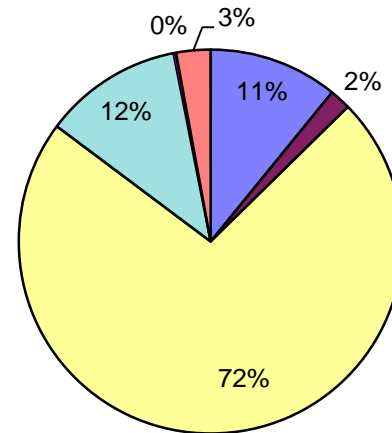
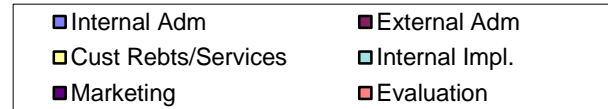
**Energy Star Appliances**



### Energy Star Lighting

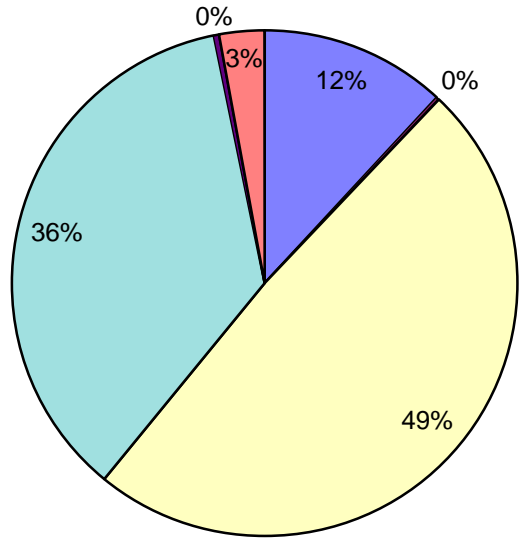


### Home Energy Assistance

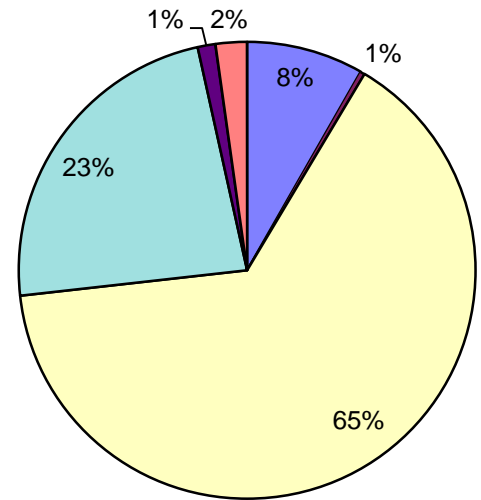
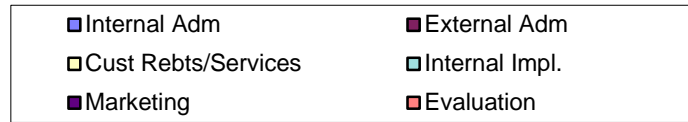




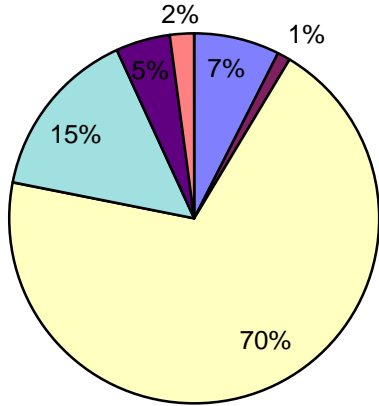
**Large Business Energy Solutions**



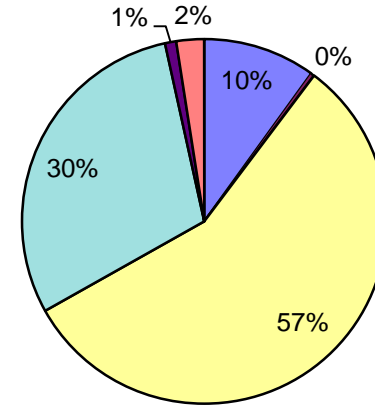
**Small Business Energy Solutions**



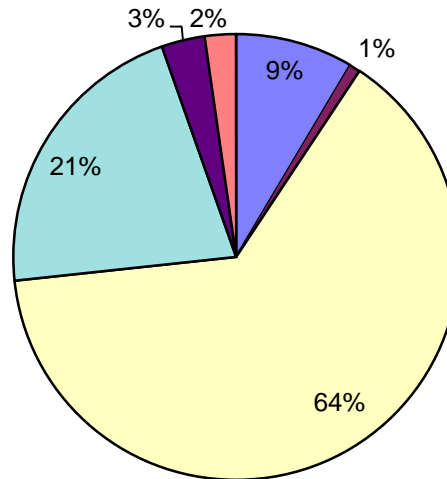
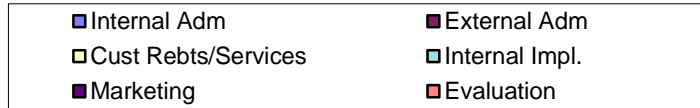
**Total Residential Programs**



**Total Non-Residential Programs**



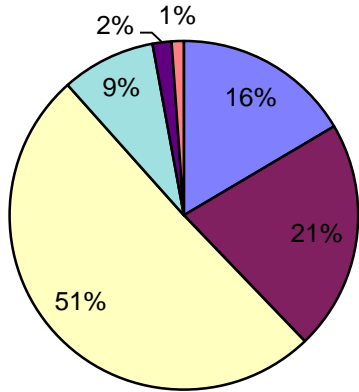
**Total Residential and Non-Residential Programs**



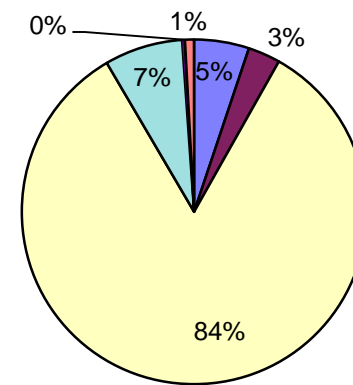
Jan-Jun 2013  
**NH CORE Energy Efficiency Program - GAS**

	(see Note 1)						
	<u>Internal Adm</u>	<u>External Adm</u>	<u>Cust Rebts/Services</u>	<u>Internal Impl.</u>	<u>Marketing</u>	<u>Evaluation</u>	<u>Total</u>
ENERGY STAR Homes	\$ 5,334	\$ 88	\$ 32,924	\$ 20,257	\$ 1,007	\$ 1,127	\$ 60,737
Liberty Gas	3,162	29	-	6,561	780	222	10,753
Unitil Gas	2,172	59	32,924	13,696	228	905	49,984
Home Performance w/Energy Star	\$ 50,125	\$ 64,806	\$ 153,726	\$ 26,455	\$ 5,365	\$ 3,404	\$ 303,881
Liberty Gas	45,945	64,474	145,368	4,582	5,365	2,014	269,834
Unitil Gas	4,180	332	8,357	19,787	-	1,390	34,047
Energy Star Appliances	\$ 27,807	\$ 16,263	\$ 449,695	\$ 39,525	\$ 1,364	\$ 4,626	\$ 539,279
Liberty Gas	22,698	15,056	268,075	4,582	1,364	1,522	313,296
Unitil Gas	5,109	1,207	181,620	34,943	-	3,104	225,983
Home Energy Assistance	\$ 23,320	\$ 72,441	\$ 271,496	\$ 27,717	\$ 1,592	\$ 3,703	\$ 400,268
Liberty Gas	20,625	71,940	238,764	10,818	1,592	2,022	345,760
Unitil Gas	2,695	501	32,732	16,899	-	1,682	54,508
Other Residential Programs	\$ 1,436	\$ 57	\$ 10,400	\$ 1,158	\$ 165	\$ 65	\$ 13,281
Liberty Gas	1,307	57	10,400	-	165	65	11,994
Unitil Gas (Home Energy Suite)	129	-	-	1,158	-	-	1,286
<b>Total Residential Programs</b>	<b>\$ 108,022</b>	<b>\$ 153,655</b>	<b>\$ 918,240</b>	<b>\$ 115,111</b>	<b>\$ 9,493</b>	<b>\$ 12,925</b>	<b>\$ 1,317,446</b>
Large Business Energy Solutions	\$ 69,389	\$ 63,650	\$ 214,337	\$ 41,296	\$ 3,443	\$ 22,557	\$ 414,671
Liberty Gas	63,174	62,938	209,587	1,767	3,443	19,323	360,232
Unitil Gas	6,215	712	4,750	39,529	-	3,234	54,439
Small Business Energy Solutions	\$ 44,546	\$ 39,799	\$ 88,306	\$ 32,318	\$ 5,178	\$ 5,404	\$ 215,552
Liberty Gas	40,596	39,633	36,906	12,600	5,178	2,946	137,859
Unitil Gas	3,951	167	51,400	19,718	-	2,458	77,693
Other C&I Programs	\$ 25	\$ 2,500	\$ -	\$ -	\$ -	\$ -	\$ 2,525
Liberty Gas	25	2,500	-	-	-	-	2,525
Unitil Gas	-	-	-	-	-	-	-
<b>Total Non-Residential Programs</b>	<b>\$ 113,960</b>	<b>\$ 105,949</b>	<b>\$ 302,643</b>	<b>\$ 73,614</b>	<b>\$ 8,621</b>	<b>\$ 27,960</b>	<b>\$ 632,748</b>
<b>TOTAL (Both Sectors)</b>	<b>\$ 221,982</b>	<b>\$ 259,604</b>	<b>\$ 1,220,883</b>	<b>\$ 188,725</b>	<b>\$ 18,114</b>	<b>\$ 40,886</b>	<b>\$ 1,950,193</b>

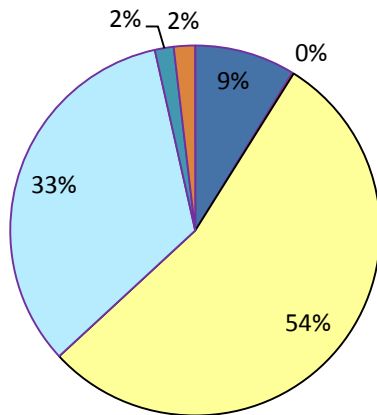
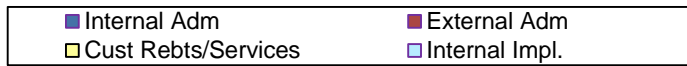
**Home Performance w/Energy Star**



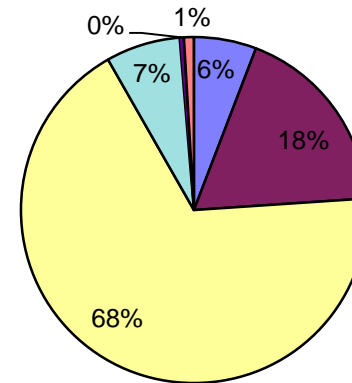
**Energy Star Appliances**



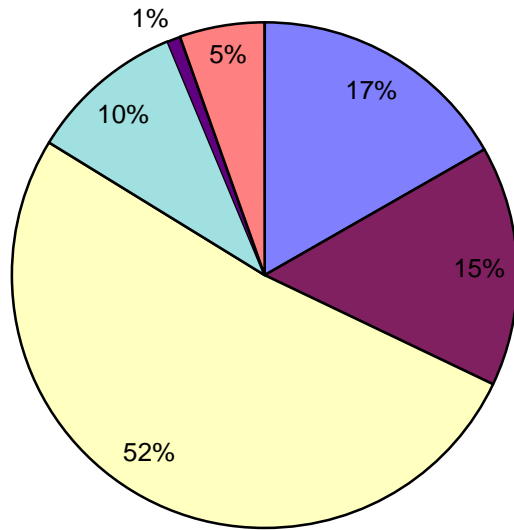
**Energy Star Homes**



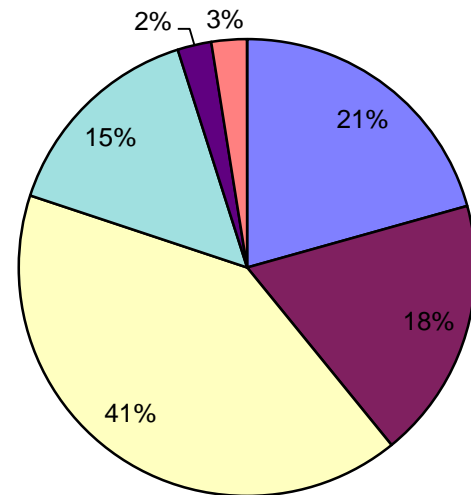
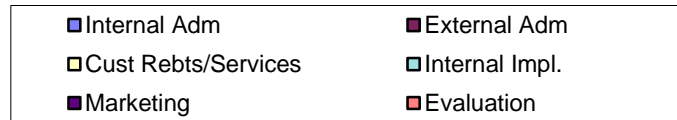
**Home Energy Assistance**



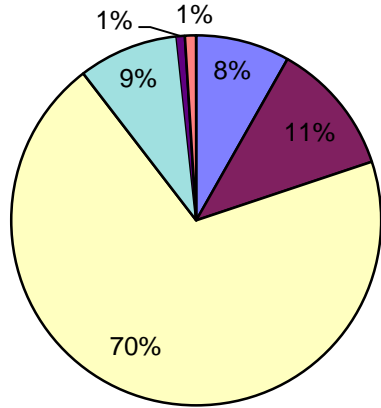
**Large Business Energy Solutions**



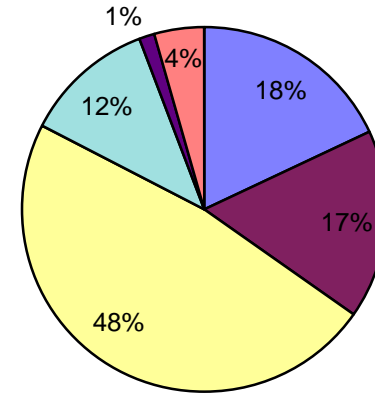
**Small Business Energy Solutions**



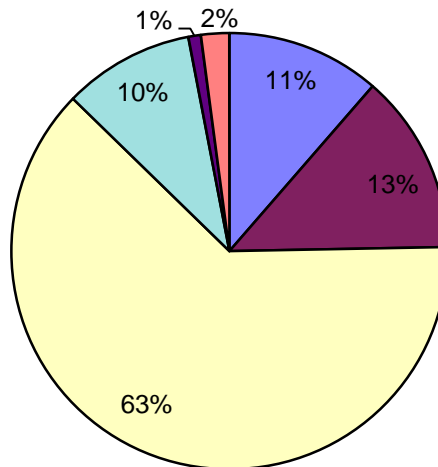
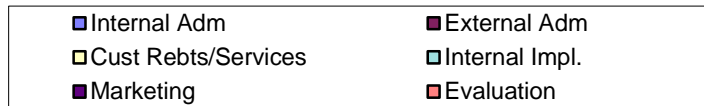
**Total Residential Programs**



**Total Non-Residential Programs**



**Total Residential and Non-Residential Programs**



# *Home Energy Assistance CORE/DOE Combined Funding Effort*

*Completions as of Monday, July 01, 2013*

<i>CompanyName</i>	<i>Funding Source SBC Combined</i>	<i>Program Year 2013 CORE only</i>	<i>Total</i>	<i>% Collaboration</i>
Statewide	216	163	379	57%
Liberty Utilities	7	54	61	11%
Liberty Utilities-GAS	66	46	112	59%
NHEC	19	5	24	79%
PSNH	116	48	164	71%
UNITIL	0	2	2	0%
UNITIL-GAS	8	8	16	50%

**Note: 379 HEA jobs were completed by CAA's. Only 0 jobs, or 0.0 % were completed by non CAA contractors.**

# *Home Energy Assistance Statewide County Summary*

*379 Completions as of Monday, July 01, 2013*

*Program Year: 2013*

*Funding Source: SBC*

<i>County (Totals)</i>	<i>Contract Coordinator</i>	<i>Customers Served</i>
BELKNAP ( 26 )	Belknap-Merrimack Counties CAP	26
CARROLL ( 7 )	Tri-County Community Action	7
CHESHIRE ( 6 )	Southwestern Community Services Inc	6
COOS ( 16 )	Tri-County Community Action	16
GRAFTON ( 59 )	Tri-County Community Action	59
HILLSBOROUGH ( 178 )	Southern NH Services	178
MERRIMACK ( 27 )	Belknap-Merrimack Counties CAP	27
ROCKINGHAM ( 34 )	Southern NH Services	34
STRAFFORD ( 19 )	Strafford County Community Action Weatherization	19
SULLIVAN ( 7 )	Southwestern Community Services Inc	7



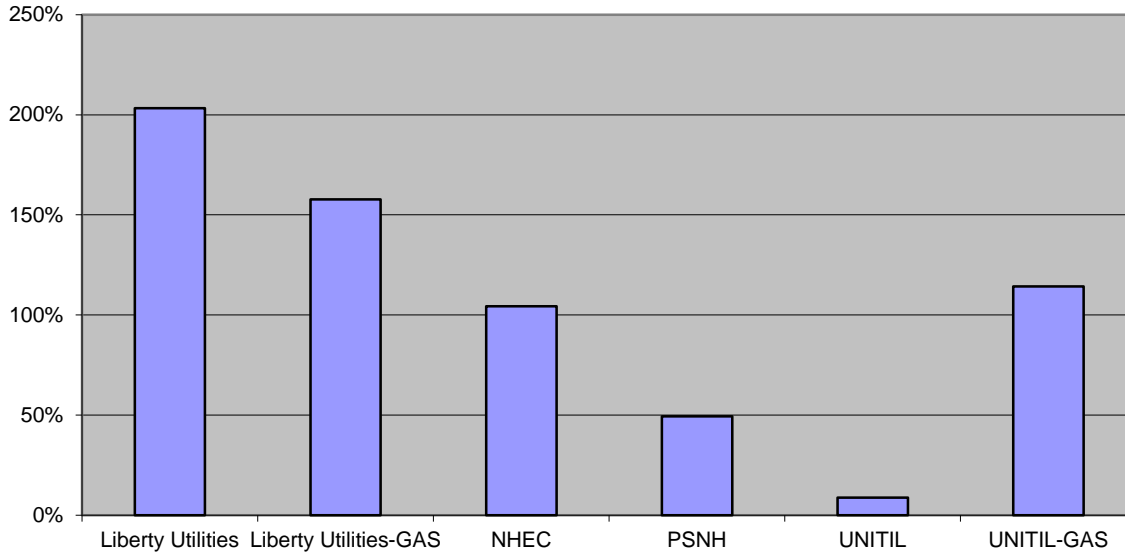
# *2013 Home Energy Assistance Dwelling Mix*

*Completions as of Monday, July 01, 2013*

*Funding Source: SBC*

<i>Company</i>	<i>Dwelling Type</i>	<i>Jobs</i>
Statewide	Multi-family	120
	Single family	259
	<b>State Total</b>	<b>379</b>
Liberty Utilities	Single family	12
	Multi-family	49
	<b>Liberty Utilities Total</b>	<b>61</b>
Liberty Utilities-GAS	Single family	53
	Multi-family	59
	<b>Liberty Utilities-GAS Total</b>	<b>112</b>
NHEC	Single family	22
	Multi-family	2
	<b>NHEC Total</b>	<b>24</b>
PSNH	Single family	154
	Multi-family	10
	<b>PSNH Total</b>	<b>164</b>
UNITIL	Single family	2
	<b>UNITIL Total</b>	<b>2</b>
UNITIL-Gas	Single family	16
	<b>UNITIL Total</b>	<b>16</b>

**Home Energy Assistance  
Completions  
% of 2013 Q2 Goal  
As of July1, 2013**



CompanyName	Completions To Date	Qtr 2 Goal	% Of Goal
Liberty Utilities	61	30	203%
Liberty Utilities-GAS	112	71	158%
NHEC	24	23	104%
PSNH	164	332	49%
UNITIL	2	23	9%
UNITIL-GAS	16	14	114%
State	379	493	77%

# NHSaves Residential Financial Summary

HEA Results as of 07/01/2013

Program Year: 2013

Funding Source: SBC

## Liberty Utilities

### Low Income

### Customers Served 61

	<i>Rebates</i>	<i>+ Admin Fees</i>	<i>= Total CORE</i>	<i>+</i>	<i>Collaborated Funds</i>	<i>+</i>	<i>Co-Pay</i>	<i>=</i>	<i>Total</i>
<i>Total</i>	\$117,656	\$13,978	<b>\$131,634</b>		\$24,780.28		\$0		<b>\$156,415</b>
<i>Average</i>	\$1,929	\$229	<b>\$2,158</b>		\$406.23		\$0		<b>\$2,564</b>

## Liberty Utilities-GAS

### Low Income

### Customers Served 112

	<i>Rebates</i>	<i>+ Admin Fees</i>	<i>= Total CORE</i>	<i>+</i>	<i>Collaborated Funds</i>	<i>+</i>	<i>Co-Pay</i>	<i>=</i>	<i>Total</i>
<i>Total</i>	\$223,995	\$45,299	<b>\$269,294</b>		\$96,630.05		\$0		<b>\$365,924</b>
<i>Average</i>	\$2,000	\$404	<b>\$2,404</b>		\$862.77		\$0		<b>\$3,267</b>

## NHEC

### Low Income

### Customers Served 24

	<i>Rebates</i>	<i>+ Admin Fees</i>	<i>= Total CORE</i>	<i>+</i>	<i>Collaborated Funds</i>	<i>+</i>	<i>Co-Pay</i>	<i>=</i>	<i>Total</i>
<i>Total</i>	\$92,944	\$15,069	<b>\$108,013</b>		\$51,407.15		\$0		<b>\$159,420</b>
<i>Average</i>	\$3,873	\$628	<b>\$4,501</b>		\$2,141.96		\$0		<b>\$6,643</b>

## PSNH

### Low Income

### Customers Served 164

	<i>Rebates</i>	<i>+ Admin Fees</i>	<i>= Total CORE</i>	<i>+</i>	<i>Collaborated Funds</i>	<i>+</i>	<i>Co-Pay</i>	<i>=</i>	<i>Total</i>
<i>Total</i>	\$580,882	\$97,046	<b>\$677,928</b>		\$292,815.89		\$0		<b>\$970,744</b>
<i>Average</i>	\$3,542	\$592	<b>\$4,134</b>		\$1,785.46		\$0		<b>\$5,919</b>

# NHSaves Residential Financial Summary

HEA Results as of 07/01/2013

Program Year: 2013

Funding Source: SBC

## UNITIL

### Low Income

### Customers Served 2

	<i>Rebates</i>	<i>+ Admin Fees</i>	<i>= Total CORE</i>	<i>+</i>	<i>Collaborated Funds</i>	<i>+</i>	<i>Co-Pay</i>	<i>=</i>	<i>Total</i>
<i>Total</i>	\$7,856	\$1,271	<b>\$9,127</b>		\$0		\$0		<b>\$9,127</b>
<i>Average</i>	\$3,928	\$636	<b>\$4,564</b>		\$0		\$0		<b>\$4,564</b>

## UNITIL-GAS

### Low Income

### Customers Served 16

	<i>Rebates</i>	<i>+ Admin Fees</i>	<i>= Total CORE</i>	<i>+</i>	<i>Collaborated Funds</i>	<i>+</i>	<i>Co-Pay</i>	<i>=</i>	<i>Total</i>
<i>Total</i>	\$43,576	\$8,038	<b>\$51,614</b>		\$13,863.94		\$0		<b>\$65,478</b>
<i>Average</i>	\$2,724	\$502	<b>\$3,226</b>		\$866.50		\$0		<b>\$4,092</b>

Home Energy Assistance Q2-2013  
Measures Installed by County and Dwelling Type

County	DwellingType	Measure Type Category	Liberty Utilities	Liberty Utilities-GAS	NHEC	PSNH	UNITIL	UNITIL-GAS	Grand Total
Belknap	Single family	Appliances					2		2
		Custom					7		7
		Health and Safety		1	1		9		11
		Heating and Cooling		3	4	30			37
		Hot Water				1	7		8
		Lighting		1	1		8		10
Carroll	Single family	Health and Safety					4		4
		Heating and Cooling					10		10
		Lighting					1		1
Cheshire	Multi-family	Health and Safety	2						2
		Heating and Cooling	4						4
		Hot Water	2						2
		Lighting	2						2
	Single family	Custom					1		1
		Health and Safety					3		3
		Heating and Cooling					9		9
		Hot Water					2		2
Coos	Single family	Health and Safety					4		4
		Heating and Cooling					15		15
		Hot Water					4		4
		Lighting					7		7
Grafton	Multi-family	Health and Safety	20						20
		Heating and Cooling	69						69
		Hot Water	82						82
		Lighting	70						70
	Single family	Custom				1			1
		Health and Safety				1	1		2
		Heating and Cooling				4	4		8
		Hot Water				2	2		4
Hillsborough	Multi-family	Appliances		31			9		40
		Custom		4					4
		Health and Safety		55			10		65
		Heating and Cooling		102			27		129
		Hot Water		46			10		56
		Lighting		37			10		47
	Single family	Appliances	2	3			10		15
		Custom	2	11			5		18
		Health and Safety	5	41			32		78
		Heating and Cooling	16	108			77		201
		Hot Water	4	13			15		32
		Lighting	5	16			32		53

Home Energy Assistance Q2-2013  
Measures Installed by County and Dwelling Type

County	DwellingType	Measure Type Category	Liberty Utilities	Liberty Utilities-GAS	NHEC	PSNH	UNITIL	UNITIL-GAS	Grand Total
Merrimack	Single family	Appliances			1		1		2
		Custom		4	1		2		7
		Health and Safety		1	2	1	5		9
		Heating and Cooling		13	6	3	19		41
		Hot Water		3	2	1	6		12
		Lighting		1	2	1	6		10
Rockingham	Single family	Appliances	2			3	2		7
		Custom	2			2		2	6
		Health and Safety	4			6	3	11	24
		Heating and Cooling	12			23	12	26	73
		Hot Water	3			6		1	10
		Lighting	4			7	2		13
Strafford	Single family	Appliances				3			3
		Custom				2			2
		Health and Safety				8			8
		Heating and Cooling				30		6	36
		Hot Water				8		1	9
		Lighting				9			9
Sullivan	Single family	Appliances	1			1			2
		Custom				1			1
		Health and Safety	3			1			4
		Heating and Cooling	10			5			15
		Hot Water	2			1			3
		Lighting	2			2			4

<b>Program Details by County</b>						
Liberty Utilities Gas Low Income Weatherization	Budget/ Goal	1/01/13 through 6/30/13				Percent of Actual to Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>	<b>\$750,000</b>	\$345,760	\$0	\$593,240	\$939,000	<b>125.2%</b>
<b>Program Participation</b>	<b>156</b>	<b>96</b>	<b>0</b>	<b>90</b>	<b>186</b>	<b>119.2%</b>
Hillsborough County		90	0	86		
Merrimack County		5	0	3		
Belknap County		1	0	1		
<b>Program Savings (annual mmbtu)</b>	<b>4,459</b>	<b>3,249</b>	<b>0</b>	<b>3,046</b>	<b>6,294</b>	<b>141.2%</b>
Hillsborough County		3,046	0	2,910		
Merrimack County		169	0	102		
Belknap County		34	0	34		
<b>Program Savings (Lifetime mmbtu)</b>	<b>89,172</b>	<b>61,814</b>	<b>0</b>	<b>57,950</b>	<b>119,764</b>	<b>134.3%</b>
Hillsborough County		57,950	0	55,375		
Merrimack County		3,219	0	1,932		
Belknap County		644	0	644		

<u>Average Expenditure per Project</u>	<u># of Projects</u>	<u>Project Cost/# of projects</u>
Single Family	96	\$3,602
Multi-Family	-	

<b>Detailed Program Budget</b>							
<b>Liberty Utilities Gas</b>	<b>Internal Admin</b>	<b>External Admin</b>	<b>Rebates/ Services</b>	<b>Int Implem Svcs</b>	<b>Marketing</b>	<b>Evaluation</b>	<b>Total</b>
<b>Budget (Jan 1, 2013- Dec 31, 2013)</b>	\$ 60,000	\$ 75,000	\$ 510,000	\$ 67,500	\$ -	\$ 37,500	\$ 750,000
Actual Expenditures	\$ 20,625	\$ 71,940	\$ 238,764	\$ 10,818	\$ 1,592	\$ 2,022	\$ 345,760
Actual as a % of total expenditures	6%	21%	69%	3%	0%	1%	100%
Actual as a % of Budget	34%	96%	47%	0%	0%	5%	46%



<b>Program Details by County</b>						
<u>Unitil Gas</u> Low Income Weatherization	<b>Budget/ Goal</b>	<b>1/01/13 through 6/30/13</b>				<b>Percent of Actual to Goal</b>
		<b>Actual</b>	<b>In Process</b>	<b>Prospective</b>	<b>Total</b>	
<b>Program Expenses (\$)</b>	\$145,000	\$54,508	\$5,217	\$0	\$59,725	<b>41.2%</b>
<b>Program Participation</b>	<b>30</b>	<b>10</b>	<b>5</b>	<b>8</b>	<b>23</b>	<b>76.7%</b>
Strafford County		1	2	1		
Rockingham County		9	3	7		
<b>Program Savings (annual mmbtu)</b>	<b>1,056</b>	<b>380</b>	<b>138</b>	<b>380</b>	<b>898</b>	<b>85.0%</b>
Strafford County		12	47	48		
Rockingham County		368	91	332		
<b>Program Savings (Lifetime mmbtu)</b>	<b>20,710</b>	<b>7,669</b>	<b>1,773</b>	<b>7,451</b>	<b>16,893</b>	<b>81.6%</b>
Strafford County		275	728	729		
Rockingham County		7,394	1,045	6,722		

<u>Average Expenditure per Project</u>	<u># of Projects</u>	<u>Project Cost/# of projects</u>
Single Family	7	\$ 3,219
Multi-Family	3	\$ 2,486

**Notes:**

Detailed Program Budget							
Unitil	Internal Admin	External Admin	Rebates/ Services	Int Implem Svcs	Marketing	Evaluation	Total
<b>Budget (Jan 1, 2013- Dec 31, 2013)</b>	\$ 11,264	\$ 1,736	\$ 74,195	\$ 44,956	\$ 1,250	\$ 11,600	\$ 145,000
Actual Expenditures	\$ 2,695	\$ 501	\$ 32,732	\$ 16,899	\$ -	\$ 1,682	\$ 54,508
Actual as a % of total expenditures	5%	1%	60%	31%	0%	3%	100%
Actual as a % of Budget	24%	29%	44%	38%	0%	14%	38%

**NH CORE Energy Efficiency FCM Budget & Expenses**  
(January 1 - June 30, 2013)

Category	Liberty	NHEC	PSNH	UES	Total
<b>FCM Payments estimated for 2013</b>	\$140,000	\$60,000	\$1,900,000	\$165,937	\$2,265,937
<b>FCM Payments from ISO-NE</b>					
Q1 2013	\$23,271	\$15,618	\$476,945	\$39,059	\$554,892
Q2 2013	\$31,401	\$158	\$487,761	\$42,762	\$562,083
Q3 2013	\$0	\$0	\$0	\$0	\$0
Q4 2013	\$0	\$0	\$0	\$0	\$0
<b>TOTAL Payments</b>	<b>\$54,672</b>	<b>\$15,776</b>	<b>\$964,706</b>	<b>\$81,821</b>	<b>\$1,116,975</b>
<b>FCM Expenses</b>					
Financial Assurance					
Q1 2013	\$0	\$0	\$0	\$0	\$0
Q2 2013	\$0	\$0	\$0	\$0	\$0
Q3 2013	\$0	\$0	\$0	\$0	\$0
Q4 2013	\$0	\$0	\$0	\$0	\$0
Other (Admin, Reporting, M&V, etc.)					
Q1 2013	\$237	\$761	\$33,524	\$2,404	\$36,925
Q2 2013	\$543	\$1,587	\$31,591	\$4,831	\$38,551
Q3 2013	\$0	\$0	\$0	\$0	\$0
Q4 2013	\$0	\$0	\$0	\$0	\$0
<b>TOTAL Expenses</b>	<b>\$779</b>	<b>\$2,348</b>	<b>\$65,115</b>	<b>\$7,235</b>	<b>\$75,476</b>
<b>Payments - Expenses =</b>	<b>\$53,893</b>	<b>\$13,429</b>	<b>\$899,592</b>	<b>\$74,586</b>	<b>\$1,041,499</b>

Note:

Category	Electric Companies					Natural Gas Companies			Grand Total
	Liberty	NHEC	PSNH	UES	Total	Liberty	Unitil	Total	
2013 M&E Budgets Approved by the Commission (1)	\$103,650	\$82,773	\$922,880	\$200,531	\$1,309,834	\$234,000	\$86,090	\$320,090	\$1,629,924
Actual Quarterly Reporting									
Q1 2013	\$2,096	\$5,724	\$11,244	\$8,795	\$27,859	\$18,402	\$5,343	\$23,745	\$51,604
Q2 2013	\$5,268	\$6,215	\$93,342	\$11,665	\$116,489	\$9,711	\$7,430	\$17,141	\$133,630
Q3 2013	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Q4 2013	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	<b>\$7,364</b>	<b>\$11,939</b>	<b>\$104,585</b>	<b>\$20,460</b>	<b>\$144,348</b>	<b>\$28,113</b>	<b>\$12,773</b>	<b>\$40,886</b>	<b>\$185,234</b>

Status Of M&E Studies:	Est. Cost	Vendor	Status
Weatherization "Ancillary Services" Evaluation	\$ 49,140	Cadmus	Complete (Q2 2013)
NE Avoided Energy Supply Cost Study (2013)	\$ 40,873	Synapse	Complete (7/12/2013)
Wifi Thermostat Pilot Program Evaluation (for Liberty)	\$ 36,815	Cadmus	Complete (7/22/2013)
C&I New Equip. & Construction Study	\$ 129,920	ERS	ECD: Q3, 2013 (In Process)
Treat/Otter Auditing/Tracking Software	\$ 150,000	PSD	Monthly
NEEP/CEE Regional/National M&E	\$ 158,876	NEEP	Ongoing
Multi-Year M&E Planning Study	\$ 100,000	Est. Cost	Finalizing RFP
HEA Impact Evaluation	tbd		
Energy Star Homes - Impact Evaluation	tbd		
Large Business (Ret/New) Program - Impact Evaluation	tbd	tbd	RFP in development
Energy Star Appliance Program - Impact Evaluation	tbd		
Other Natural Gas Studies	tbd	Est. Cost	TBD
<b>Total</b>	<b>\$ 665,624</b>		

Notes:  
 (1) Source: Electric: DE 12-262, 2013 Core Energy Efficiency Programs, page 134, filed with NHPUC 09/17/2012  
 Nat. Gas: DE 12-262, Joint Proposal Gas Energy Efficiency Programs, page 138.

## RE-CORE RGGI Funded Revolving Loan Fund (RLF)

<b>RLF Terms</b>				
	<b>Liberty</b>	<b>NHEC</b>	<b>PSNH</b>	<b>Unitil</b>
<b>Customer Segment</b>	<b>(Max Loan)</b>	<b>(Max Loan)</b>	<b>(Max Loan)</b>	<b>(Max Loan)</b>
	<b>(Max Term)</b>	<b>(Max Term)</b>	<b>(Max Term)</b>	<b>(Max Term)</b>
Residential	\$500	\$7,500	\$7,500	\$7,500
	2 years	7 years	7 years	7 years
Municipal	\$50,000			\$50,000
	2 years	Smart Start	Smart Start	10 years
<b>RLF Information (From inception Through June 30, 2013)</b>				
<b>RGGI Funds for Revolving Loan Fund</b>	<b>Liberty</b>	<b>NHEC</b>	<b>PSNH</b>	<b>Unitil</b>
<b>Total \$ of Revolving Loan Fund</b>	<b>\$303,000</b>	<b>\$300,000</b>	<b>\$500,000</b>	<b>\$800,250</b>
Less Loans paid out	\$114,054	\$267,881	\$766,940	\$623,384
Plus \$ repaid	<u>\$18,865</u>	<u>\$109,190</u>	<u>\$325,549</u>	<u>\$168,570</u>
Current Balance	\$207,811	\$141,309	\$58,609	\$345,435
Less \$ In Process	\$207,908	\$61,217	\$32,323	\$64,561
Less Potential	<u>\$0</u>	<u>\$10,000</u>	<u>\$0</u>	<u>\$16,212</u>
Amount Available to Loan out	<b>-\$97</b>	<b>\$70,092</b>	<b>\$26,286</b>	<b>\$264,662</b>
<b>Project Financing Information (2013 Results)</b>				
<u>Residential Projects</u>				
Total Number of Projects Financed	0	26	48	4
2013 Average Loan Made		\$3,024	\$3,137	\$5,335
<u>Municipal &amp; C&amp;I Projects</u>				
Total Number of Projects Financed	0	0	0	0
2013 Average Loan Made	na	na	na	na

**RGGI Expansion of  
 NH CORE Energy Efficiency Programs  
 for 2012-2013  
 As of June 30, 2013**

RGGI 2012 ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime Actual + In Process + Prospective	NUMBER OF CUSTOMER Actual + In Process + Prospective
	Actual + In Process + Prospective	Percent of Budget		
<b>RESIDENTIAL (nhsaves@home)</b>				
NH Home Performance w/Energy Star	\$17,749	100%	0	0
Home Energy Assistance	\$1,522,506	102%	3,984,415	272
ENERGY STAR Appliances	\$46,082	92%	-103,442	78
<b>TOTAL RESIDENTIAL</b>	<b>\$1,586,337</b>	<b>102%</b>	<b>3,880,973</b>	<b>350</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>				
Small Business Energy Solutions	\$279,649	102%	15,647,948	48
Large Business Energy Solutions	\$755,554	99%	77,605,107	60
New Construction	\$402,234	91%	25,789,346	34
Education	\$24,966	100%		
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$1,462,403</b>	<b>97%</b>	<b>119,042,401</b>	<b>142</b>
<b>TOTAL</b>	<b>\$3,048,740</b>	<b>99%</b>	<b>122,923,373</b>	<b>492</b>

nhsaves@home NH Home Performance w/En	Budget Goal (RGGI 2012)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
Liberty	\$17,749	\$0	\$0	\$17,749	\$17,749	100.0%
NHEC	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	\$0	\$0	\$0	\$0	\$0	0.0%
Unitil	\$0	\$0	\$0	\$0	\$0	0.0%
<b>Total</b>	<b>\$17,749</b>	<b>\$0</b>	<b>\$0</b>	<b>\$17,749</b>	<b>\$17,749</b>	<b>100.0%</b>
<b>Program Participation</b>						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		0	0	0	0	
Unitil		0	0	0	0	
<b>Total</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>Program Savings (Lifetime kWh)</b>						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		0	0	0	0	
Unitil		0	0	0	0	
<b>Total</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
Liberty		14,210	0	0	14,210	
NHEC		0	0	0	0	
PSNH		0	0	0	0	
Unitil		0	0	0	0	
<b>Total</b>		<b>14,210</b>	<b>0</b>	<b>0</b>	<b>14,210</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

nhsaves@home home energy assistance	Budget Goal (RGGI 2012)	Thru 6/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
<b>Program Expenses (\$)</b>						
Liberty	\$106,932	\$106,076	\$0	\$0	\$106,076	99.2%
NHEC	\$135,841	\$135,146	\$33,612	\$0	\$168,758	124.2%
PSNH	\$989,642	\$951,017	\$38,625	\$0	\$989,642	100.0%
Unitil	<u>\$257,585</u>	<u>\$231,373</u>	<u>\$26,657</u>	<u>\$0</u>	<u>\$258,030</u>	<u>100.2%</u>
<b>Total</b>	<b>\$1,490,000</b>	<b>\$1,423,612</b>	<b>\$98,894</b>	<b>\$0</b>	<b>\$1,522,506</b>	<b>102.2%</b>
<b>Program Participation</b>						
Liberty		21	0	0	21	
NHEC		14	5	0	19	
PSNH		179	1	0	180	
Unitil		<u>48</u>	<u>4</u>	<u>0</u>	<u>52</u>	
<b>Total</b>		<b>262</b>	<b>10</b>	<b>0</b>	<b>272</b>	
<b>Program Savings (Lifetime kWh)</b>						
Liberty		1,013,369	0	0	1,013,369	
NHEC		225,165	45,033	0	270,198	
PSNH		2,232,471	12,472	0	2,244,944	
Unitil		<u>430,904</u>	<u>25,000</u>	<u>0</u>	<u>455,904</u>	
<b>Total</b>		<b>3,901,909</b>	<b>82,505</b>	<b>0</b>	<b>3,984,415</b>	
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
Liberty		368,002	0	0	368,002	
NHEC		10,554	0	0	10,554	
PSNH		60,098	335	0	60,433	
* Unitil		<u>26,753</u>	<u>0</u>	<u>0</u>	<u>26,753</u>	
		<b>465,407</b>	<b>335</b>	<b>0</b>	<b>465,742</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**



nhsaves@home ENERGY STAR Appliances	Budget Goal (RGGI 2012)	Thru 6/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
<b>Program Expenses (\$)</b>						
Liberty	\$4,261	\$5,001	\$0	\$0	\$5,001	117.4%
NHEC	\$3,476	\$3,690	\$0	\$0	\$3,690	106.1%
PSNH	\$36,517	\$36,517	\$0	\$0	\$36,517	100.0%
Unitil	\$5,745	\$873	\$0	\$0	\$873	15.2%
<b>Total</b>	<b>\$50,000</b>	<b>\$46,082</b>	<b>\$0</b>	<b>\$0</b>	<b>\$46,082</b>	<b>92.2%</b>
<b>Program Participation</b>						
Liberty		2	0	0	2	
NHEC		8	0	0	8	
PSNH		68	0	0	68	
Unitil		0	0	0	0	
<b>Total</b>		<b>78</b>	<b>0</b>	<b>0</b>	<b>78</b>	
<b>Program Savings (Lifetime kWh)</b>						
Liberty		74,753	0	0	74,753	
NHEC		0	0	0	0	
PSNH		-178,195	0	0	-178,195	
Unitil		0	0	0	0	
<b>Total</b>		<b>-103,442</b>	<b>0</b>	<b>0</b>	<b>-103,442</b>	
<b>Program Savings (Lifetime MMBTU)</b>						
Liberty		0			0	
NHEC		0	0	0	0	
PSNH		6,750	0	0	6,750	
Unitil		0			0	
<b>Total</b>		<b>6,750</b>	<b>0</b>	<b>0</b>	<b>6,750</b>	

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

<a href="#">nhsaves@work</a> Small Business Energy Sol	Budget Goal (RGGI 2012)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
Liberty	\$10,000	\$0	\$0	\$0	\$0	0.0%
NHEC	\$34,225	\$41,839	\$0	\$0	\$41,839	122.2%
PSNH	\$230,000	\$237,810	\$0	\$0	\$237,810	103.4%
Unitil	\$0	\$0	\$0	\$0	\$0	0.0%
<b>Total</b>	<b>\$274,225</b>	<b>\$279,649</b>	<b>\$0</b>	<b>\$0</b>	<b>\$279,649</b>	<b>102.0%</b>
Program Participation						
Liberty		0	0	0	0	
NHEC		19	0	0	19	
PSNH		29	0	0	29	
Unitil		0	0	0	0	
<b>Total</b>		<b>48</b>	<b>0</b>	<b>0</b>	<b>48</b>	
Program Savings (Lifetime kWh)						
Liberty		0	0	0	0	
NHEC		1,644,015	372,280	0	2,016,295	
PSNH		13,631,653	0	0	13,631,653	
Unitil		0	0	0	0	
<b>Total</b>		<b>15,275,668</b>	<b>372,280</b>	<b>0</b>	<b>15,647,948</b>	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.  
 Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

Liberty's Small Business funds are actually being spent in the C&I New Equipment & Construction Program.

<a href="#">nhsaves@work</a> Large Business Retrofit	Budget Goal (RGI 2012)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
Liberty	\$10,000	\$7,640	\$0	\$0	\$7,640	76.4%
NHEC	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	\$651,847	\$462,302	\$166,836	\$0	\$629,138	96.5%
Unitil	\$103,000	\$23,085	\$95,691	\$0	\$118,776	115.3%
<b>Total</b>	<b>\$764,847</b>	<b>\$493,027</b>	<b>\$262,527</b>	<b>\$0</b>	<b>\$755,554</b>	<b>98.8%</b>
Program Participation						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		39	17	0	56	
Unitil		<u>3</u>	<u>1</u>	<u>0</u>	<u>4</u>	
<b>Total</b>		<b>42</b>	<b>18</b>	<b>0</b>	<b>60</b>	
Program Savings (Lifetime kWh)						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		49,179,911	21,437,397	0	70,617,308	
Unitil		<u>382,759</u>	<u>6,605,040</u>	<u>0</u>	<u>6,987,799</u>	
<b>Total</b>		<b>49,562,670</b>	<b>28,042,437</b>	<b>0</b>	<b>77,605,107</b>	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have a signed rebate form.  
 Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

Liberty's Large Business funds are actually being spent in the C&I New Equip. & Construction Program.

<a href="#">nhsaves@work</a> New Construction	Budget Goal (RGGI 2012)	Thru 6/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$90,000	\$103,408	\$0	\$0	\$103,408	114.9%
NHEC	\$70,000	\$6,975	\$2,480	\$0	\$9,455	13.5%
PSNH	\$213,000	\$227,899	\$0	\$0	\$227,899	107.0%
Unitil	<u>\$69,253</u>	<u>\$61,473</u>	<u>\$0</u>	<u>\$0</u>	<u>\$61,473</u>	<u>88.8%</u>
<b>Total</b>	<b>\$442,253</b>	<b>\$399,754</b>	<b>\$2,480</b>	<b>\$0</b>	<b>\$402,234</b>	<b>91.0%</b>
Program Participation						
Liberty		6	0	0	6	
NHEC		1	1	4	6	
PSNH		19	0	0	19	
Unitil		<u>3</u>	<u>0</u>	<u>0</u>	<u>3</u>	
<b>Total</b>		<b>29</b>	<b>1</b>	<b>4</b>	<b>34</b>	
Program Savings (Lifetime kWh)						
Liberty		10,710,000	0	0	10,710,000	
NHEC		1,110,850	56,308	0	1,167,158	
PSNH		7,979,110	0	0	7,979,110	
Unitil		<u>5,861,528</u>	<u>71,550</u>	<u>0</u>	<u>5,933,078</u>	
<b>Total</b>		<b>25,661,488</b>	<b>127,858</b>	<b>0</b>	<b>25,789,346</b>	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have a signed rebate form.  
 Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

<a href="#">nhsaves@work</a> C&I Education	Budget Goal (RGGI 2012)	Thru 6/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$2,130	\$0	\$0	\$2,130	\$2,130	100.0%
NHEC	\$1,738	\$724	\$1,014	\$0	\$1,738	100.0%
PSNH	\$18,259	\$0	\$18,259	\$0	\$18,259	100.0%
Unitil	<u>\$2,873</u>	<u>\$0</u>	<u>\$2,839</u>	<u>\$0</u>	<u>\$2,839</u>	<u>98.8%</u>
<b>Total</b>	<b>\$25,000</b>	<b>\$724</b>	<b>\$22,112</b>	<b>\$2,130</b>	<b>\$24,966</b>	<b>99.9%</b>

**Notes:**

*NH Energy Code and Beyond Code Workshops* scheduled:

1. May 23: Commercial Energy Code, Urban Forestry Center, Portsmouth, NH, 9:00am - 4:00pm
2. Jun 18: Commercial Energy Code, PSNH Energy Park, 780 North Commercial St., Manchester, NH, 9:00am - 4:00pm
3. Jun 4: Residential Energy Code, Woodstock Inn Station & Brewery, North Woodstock, NH, 8:30am - 3:30pm
4. Jun 6: Residential Energy Code, Searles School and Chapel, Windham, NH, 8:30am - 3:30pm